

# General Fund Revenue/Expenditure Summary

This table presents the Revenue/Expenditure Summary for the General Fund from Spring 2010 Town Meeting through the proposed action should Article 2 be reconsidered. Presented on subsequent pages is a revised table of Appropriations at this Town Meeting (Page 2), the anticipated changes in State Aid after the Governor's announcement on 9c Cuts (page 3), our final proposed FY 2010 Revenue Local Receipt Estimates (Page 4) and the changes to our reserve position (page 5).

	FY 2010 Appropriated (Spring ATM)	FY 2010 Approved (Fall ATM)	FY 2010 Proposed (Fall ATM)	Difference (Begin FTM to now)	Reason
<b>General Fund Revenues</b>					
Tax Levy	\$ 75,818,308	\$ 76,228,308	\$ 77,301,673	\$ 1,073,365	Final New growth (preliminary, but under DOR review)
State Aid	\$ 10,533,589	\$ 10,621,055	\$ 10,519,055	\$ (102,000)	Staff Estimate for 9c Cherry Sheet cuts
Estimated Receipts	\$ 9,686,423	\$ 9,523,423	\$ 9,297,772	\$ (225,651)	Reduction of Investment Income from Spring estimate
Other Local Receipts				\$ -	
Indirects	\$ 2,506,416	\$ 2,506,416	\$ 2,506,416	\$ -	
Free Cash	\$ 2,000,000	\$ 2,147,380	\$ 2,147,380	\$ -	
Stabilization Fund	\$ 600,000	\$ 950,751	\$ 950,751	\$ -	
Overlay Surplus	\$ 500,000	\$ 1,000,000	\$ 1,000,000	\$ -	
Other Available Funds	\$ 210,851	\$ 210,851	\$ 210,851	\$ -	
Revenues set-aside for Free Cash	\$ (125,202)	\$ (104,286)	\$ -	\$ 104,286	Used to offset final State Aid reductions
<b>Total General Fund Revenues</b>	<b>101,730,385</b>	<b>103,083,898</b>	<b>103,933,898</b>	<b>850,000</b>	
<b>General Fund Expenses</b>					
Education & Learning					
Natick Public Schools	\$ 42,141,517	\$ 42,141,517	\$ 42,141,517	\$ -	
Keefe Tech	\$ 1,283,158	\$ 1,283,158	\$ 1,283,158	\$ -	
Morse Institute Library	\$ 1,729,807	\$ 1,729,807	\$ 1,729,807	\$ -	
Bacon Free Library	\$ 115,896	\$ 115,896	\$ 115,896	\$ -	
Public Safety	\$ 11,323,888	\$ 11,323,888	\$ 11,323,888	\$ -	
Public Works	\$ 7,322,776	\$ 7,322,776	\$ 7,322,776	\$ -	
Health & Human Services	\$ 1,556,215	\$ 1,556,215	\$ 1,556,215	\$ -	
Administrative Support Services	\$ 4,056,112	\$ 4,056,112	\$ 4,056,112	\$ -	
Committees	\$ 18,510	\$ 18,510	\$ 18,510	\$ -	
Shared Expenses			\$ -	\$ -	
Fringe Benefits	\$ 14,395,784	\$ 14,245,784	\$ 14,245,784	\$ -	
Prop & Liab. Insurance	\$ 496,150	\$ 496,150	\$ 496,150	\$ -	
Retirement	\$ 5,271,467	\$ 5,271,467	\$ 5,271,467	\$ -	
Debt Services	\$ 7,158,728	\$ 7,158,728	\$ 7,158,728	\$ -	
Reserve Fund	\$ 400,000	\$ 400,000	\$ 400,000	\$ -	
<b>General Fund Oper. Expenses</b>	<b>\$ 97,270,007</b>	<b>\$ 97,120,007</b>	<b>\$ 97,120,007</b>	<b>\$ -</b>	
Capital Equipment (Art. 6)	\$ 153,560	\$ 300,940	\$ 300,940	\$ -	
School Bus Transportation	\$ 311,186	\$ 311,186	\$ 311,186	\$ -	
State & County Assessments	\$ 1,494,494	\$ 1,540,299	\$ 1,540,299	\$ -	
Cherry Sheet Offsets	\$ 48,624	\$ 57,511	\$ 57,511	\$ -	
Tax Title	\$ 25,000	\$ 25,000	\$ 25,000	\$ -	
Snow Removal Supplement	\$ 750,000	\$ 750,000	\$ 750,000	\$ -	
Overlay	\$ 1,150,000	\$ 1,150,000	\$ 1,350,000	\$ 200,000	Increase necessary as cushion due pto potential new abatements
Golf Course Deficit	\$ 355,000	\$ 355,000	\$ 355,000	\$ -	
Collective Bargaining (STM)	\$ 162,514	\$ 162,514	\$ 162,514	\$ -	
Misc. Articles (STM)	\$ 10,000	\$ 10,000	\$ 10,000	\$ -	
Stablization Fund (Art. 2)	\$ -	\$ 150,000	\$ 800,000	\$ 650,000	Recommended to be added via Reconsideration of Article 2
Quinn Funding (Art. 3)	\$ -	\$ 200,689	\$ 200,689	\$ -	
FLSA Judgment (Art. 4)	\$ -	\$ 950,751	\$ 950,751	\$ -	
<b>Total General Fund Expenses</b>	<b>\$ 101,730,385</b>	<b>\$ 103,083,898</b>	<b>\$ 103,933,898</b>	<b>\$ 850,000</b>	
<b>Net Excess / (Deficit)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# Appropriations for 2009 Fall Town Meeting

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## Financial Articles:

Article 1	Omnibus Budget (refer to sponsor)	\$	-
Article 2	Stablization Fund Source: Transfer of \$150,000 from Article 5, Section G, Fringe Benefits from the 2009 Spring Annual Town Meeting, (part of the the \$372,348 budgeted for Unemployment Insurance) and \$650,000 from the tax levy.	\$	800,000
Article 3	Funding for Quinn Bill Payments Source: Tax Levy	\$	200,689
Article 4	FLSA Settlement Source: \$500,000 from Overlay Surplus, \$100,000 from Tax Levy and \$350,751.09 from the Stablization Fund.	\$	950,751
Article 5	Rescind Borrowing Authorization	\$	-
Article 6	Capital Equipment Sources: \$147,380 from Free Cash (when certified), \$250,000 from Mall Mitigation funds, and \$400,000 from Borrowing	\$	797,380
Article 7	Capital Improvement Source: \$165,000 from Borrowing	\$	165,000
Article 8	Lease and/or Repair (refer to sponsor)	\$	-
Article 9	Unpaid Bills (refer to sponsor)	\$	-
Article 11	High School Partial Architectural Services (refer to sponsor)	\$	-

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**Total Appropriations, 2009 Fall Annual Town Meeting** **\$ 2,913,820**

**State Aid Reductions - FY 2010**

This summary provides State Aid as it has evolved from FY 2009's final cherry sheet to the proposed mid-year cuts that the governor has proposed. Staff has made reductions based upon the best guidance we have from both the Governor's speech and advice via the Massachusetts Municipal Association as to the percentage reductions in particular aid categories. The net impact to the community we believe is around \$102,000.

Specific reductions allocated are as follows: 6.5% cut in Charter School Tuition Reimbursement, 4% cut in Aid to Libraries, 39.5% cut in PILOT's (State Owned Land payments); and a 50% cut in State funding of their portion of the Quinn bill. The numbers in the far right hand column reflect those reductions.

**Massachusetts Department of Revenue  
Division of Local Services  
FY2010 Local Aid - Final as of Adoption of FY 2010 State Budget w/ estimated 9c Reductions (as of 10/30/2009)  
NATICK**

	FY2009 Cherry Sheet Estimate	FY2010 Governor's Budget (House 1)	FY2010 House Ways & Means Budget	FY2010 House Budget	FY2010 Senate Ways & Means Budget	FY2010 Senate Budget	FY2010 Conference Committee	Final Cherry Sheet	Revised after 9c Cuts* (* Estimated by Town Staff 10/30)	Difference Cherry Sheet vs. 9c Cuts
<b>Education:</b>										
Chapter 70	5,843,990	5,843,990	5,843,990	5,843,990	5,727,110	5,727,110	\$ 5,727,110	\$ 5,727,110	\$ -	
School Transportation	0	0	0	0	0	0			\$ -	
Retired Teachers' Pensions	0	0	0	0	0	0			\$ -	
Charter Tuition Reimbursement	157,054	0	76,458	76,458	13,948	76,458	\$ 76,458	\$ 110,372	\$ (7,174)	
<b>Offset Receipts:</b>										
School Lunch	17,863	19,186	19,186	19,186	19,186	19,186	\$ 19,186	\$ 19,186	\$ -	
School Choice Receiving Tuition	0	0	0	0	0	0			\$ -	
<b>Sub-Total, All Education Items</b>	<b>6,018,907</b>	<b>5,863,176</b>	<b>5,939,634</b>	<b>5,939,634</b>	<b>5,760,244</b>	<b>5,822,754</b>	<b>\$ 5,822,754</b>	<b>\$ 5,856,668</b>	<b>\$ 5,849,494</b>	<b>\$ (7,174)</b>
<b>General Government:</b>										
Lottery Aid	2,428,369									
General Fund Subsidy to Lottery	371,808									
Additional Assistance	1,942,474									
<b>Unrestricted General Government Aid</b>	<b>4,742,651</b>	<b>3,388,687</b>	<b>3,210,373</b>	<b>3,927,556</b>	<b>2,996,349</b>	<b>3,122,719</b>	<b>\$ 3,357,406</b>	<b>\$ 3,357,406</b>	<b>\$ 3,357,406</b>	<b>\$ -</b>
Revenues from Meals Tax Increase	0	451,321	0	0	0	0			\$ -	
Revenues from Rooms Tax Increase	0	87,548	0	0	0	0			\$ -	
Local Share of Racing Taxes	0	0	0	0	0	0			\$ -	
Regional Public Libraries	0	0	0	0	0	0			\$ -	
Police Career Incentive	226,966	172,506	0	101,729	0	40,692	\$ 40,692	\$ 40,692	\$ (20,346)	
Urban Renewal Projects	0	0	0	0	0	0			\$ -	
Veterans' Benefits	50,147	108,249	108,249	108,249	103,355	103,355	\$ 103,355	\$ 103,355	\$ -	
State Owned Land	216,172	216,020	216,028	216,028	194,425	194,425	\$ 194,742	\$ 194,742	\$ (72,947)	
Exemptions: Vets, Blind, Surviving Spouses & Elderly	119,159	113,028	113,028	113,028	113,028	113,028	\$ 113,028	\$ 113,028	\$ -	
<b>Offset Receipts:</b>										
Public Libraries	50,166	43,293	29,438	44,494	38,325	38,325	\$ 38,325	\$ 38,325	\$ (1,533)	
<b>Sub-Total, All General Government</b>	<b>5,405,261</b>	<b>4,580,652</b>	<b>3,677,116</b>	<b>4,511,084</b>	<b>3,445,482</b>	<b>3,612,544</b>	<b>\$ 3,847,548</b>	<b>\$ 3,847,548</b>	<b>\$ 3,752,722</b>	<b>\$ (94,826)</b>
<b>Total Estimated Receipts</b>	<b>11,424,168</b>	<b>10,443,828</b>	<b>9,616,750</b>	<b>10,450,718</b>	<b>9,205,726</b>	<b>9,435,298</b>	<b>\$ 9,670,302</b>	<b>\$ 9,704,216</b>	<b>\$ 9,602,216</b>	<b>\$ (102,000)</b>
Plus SBA Reimbursement	\$ 916,839	\$ 916,839	\$ 916,839	\$ 916,839	\$ 916,839	\$ 916,839	\$ 916,839	\$ 916,839	\$ 916,839	\$ 916,839
<b>Total State Aid for FY 2010</b>	<b>\$ 12,341,007</b>	<b>\$ 11,360,667</b>	<b>\$ 10,533,589</b>	<b>\$ 11,367,557</b>	<b>\$ 10,122,565</b>	<b>\$ 10,352,137</b>	<b>\$ 10,587,141</b>	<b>\$ 10,621,055</b>	<b>\$ 10,519,055</b>	

## Estimated Receipts - FY 2010

This table shows changes to local receipt estimates for FY 2010 since the Spring 2010 Town Meeting.

Estimated Receipts	FY 2010	FY 2010	Spring to now		Reason
	Spring	Now	\$	%	
Motor Vehicle	3,450,000	3,450,000	-	0.0%	
Hotel Tax	775,000	775,000	-	0.0%	
Payment & Interest Taxes/Excise	280,100	280,100	-	0.0%	
Payment in Lieu of Taxes	16,500	16,500	-	0.0%	
Trash Fee	975,000	975,000	-	0.0%	
<b><u>Other Charges for Services</u></b>					
Police Spec. Duty Service Charges	0	0	-	0.0%	
Ambulance Fees - Other Charges	875,000	875,000	-	0.0%	
Rentals	390,000	227,000	(163,000)	-41.8%	Loss of Natick District Court Revenue
Recreation	75,000	75,000	-	0.0%	
<b><u>Other Departmental Revenue</u></b>					
Fines/Forfeits	225,000	225,000	-	0.0%	
Other Departmental Revenue	734,543	734,543	-	0.0%	
Investment Income	600,000	374,349	(225,651)	-37.6%	Estimate needs to be lowered to a more reasonable expectation - FY 2009 Actual only \$382,944
License/Permits	1,150,280	1,150,280	-	0.0%	
Special Assessments	15,000	15,000	-	0.0%	
<b><u>Miscellaneous Non-Recurring</u></b>					
Closeouts/Other	100,000	100,000	-	0.0%	
Tax Per Ch. 59 Sec D (% Occup.)	25,000	25,000	-	0.0%	
<b>Total Estimated Receipts:</b>	<b>9,686,423</b>	<b>9,297,772</b>	<b>-388,651</b>	<b>-4.0%</b>	

## Reserves Position - Town of Natick

### Use of Reserves (as proposed through end of Fall Town Meeting)

This final spreadsheet shows the changes in reserves position for the Town including changes to Free Cash and the Stabilization Fund assuming Article 2 is reconsidered. Overlay Surplus is not included in this as the amount withdrawn for funding Article 4 has reduced it a viable resource for the short-term. A new Overlay Surplus calculation will be available once the Recap is finalized and approved.

Financial Indicator 11 is updated and also provided on the bottom of the page.

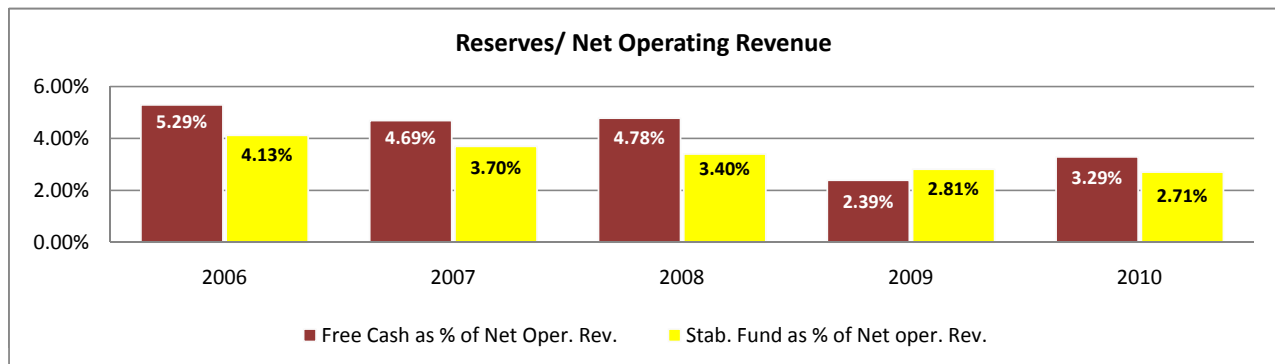
#### Free Cash

Certified as of 7/1/2009	\$ 3,327,659
Use at Fall Town Meeting	\$ (147,380)
<b>Sub-Total - Current Available Free Cash</b>	<b>\$ 3,180,279</b>
Planned use for FY 2011 Operations	\$ (1,500,000)
<b>Remaining unallocated balance of Free Cash</b>	<b>\$ 1,680,279</b>

#### Stabilization Fund

Entering Town Meeting	\$ 2,288,392
First Addition under Article 2 - 2009 FTM	\$ 150,000
Use under Article 4 - 2009 FTM	\$ (350,751)
<b>Subtotal</b>	<b>\$ 2,087,641</b>
Second Addition under Article 2 - 2009 FTM (proposed)	\$ 650,000
<b>Remaining Stabilization Fund Balance at end of 2009 FTM</b>	<b>\$ 2,737,641</b>

#### Updated Indicator 11



	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>
Free Cash	\$ 4,709,762	\$ 4,387,917	\$ 4,784,709	\$ 2,415,060	\$ 3,327,659
Stabilization Fund	\$ 3,671,373	\$ 3,458,312	\$ 3,401,290	\$ 2,844,860	\$ 2,737,641
<b>Net Operating Revenues</b>	<b>\$ 88,981,117</b>	<b>\$ 93,515,538</b>	<b>\$ 99,994,725</b>	<b>\$ 101,084,164</b>	<b>\$ 101,064,786</b>
Free Cash as % of Net Oper. Rev.	5.29%	4.69%	4.78%	2.39%	3.29%
Stab. Fund as % of Net oper. Rev.	4.13%	3.70%	3.40%	2.81%	2.71%
<b>Net Reserves as % of Oper. Rev.</b>	<b>9.42%</b>	<b>8.39%</b>	<b>8.19%</b>	<b>5.20%</b>	<b>6.00%</b>